



European Australian Business Council



8th Australian Business Mission to Europe

London

26 - 27 June 2014

Warsaw, Brussels & Madrid

29 June - 4 July 2014

Delegation Member & Organisational Profiles

Delegation Members

Alastair Walton (EABC Chairman)

Chairman, BKK Partners

former Chairman, Goldman Sachs Australia; former Member, Financial Services Advisory Council (Australian Government)

Jason Collins (EABC CEO)

Chief Executive Officer, European Australian Business Council; Chairman, European Business Organisations Worldwide; Member, NSW Export & Investment Advisory Panel (NSW Government)

Philip Aiken AM (EABC Corporate Council)

Chairman, AVEVA Group; Director, National Grid; Director, Newcrest Mining; Director, Essar Energy; Chairman, Australia Day Foundation UK; *former Group President Energy, BHP Billiton*

Angus Armour (EABC Board)

Deputy Director General, NSW Trade & Investment (NSW Government); *former CEO, Export Finance and Insurance Corporation (Australian Government); former Chairman, The Berne Union*

Peter Bond (EABC Board)

Chief Executive Officer & Managing Director, Linc Energy

Jillian Broadbent AO (EABC Corporate Council)

Chairman, Clean Energy Finance Corporation; Director, Woolworths Limited; Chancellor, University of Wollongong; *former Board Member, Reserve Bank of Australia (Australian Government)*

Michael Cameron (EABC Board)

Chief Executive Officer & Managing Director, The GPT Group

Robin Crawford (EABC Corporate Council)

Director, GoodStart Early Learning; Director, Centre for Social Impact

Achim Drescher (EABC Corporate Council)

Chairman, Columbus Holdings; Director, Maritime Australia; Director, Germanischer Lloyd AG; Director, Sword Securitisation; *former Director, Leighton Holdings; former Chairman, German Australian Chamber of Commerce & Industry*

Professor Stephanie Fahey (EABC Deputy Chairman)

Lead Partner Education Oceania, Ernst & Young; Deputy Chair; Australia-China Council (Australian Government); *former Deputy Vice Chancellor (Global Engagement), Monash University*

Bruce Gosper (EABC Board)

Chief Executive Officer, Australian Trade Commission (Australian Government) *former Deputy Secretary, Department of Foreign Affairs and Trade; former Ambassador to the WTO (Australian Government)*

Hon Nick Greiner AC (EABC Board)

Chairman, Degremont Advisory Council, Chairman, QBE Insurance Group Australia; Chairman, Bradken; Chairman, The Nuance Group; Chairman, Rothschild Australia Advisory Board; *former Premier and Treasurer of New South Wales*

Delegation Members

Peter Grey (EABC Board)

Co-Chairman, Corrs Japan Business Group; *former Chief Executive Officer, Australian Trade Commission (Australian Government); former Deputy Secretary, Department of Foreign Affairs and Trade; former Ambassador to the European Union, the WTO, Japan, and APEC (Australian Government)*

Michael Happell (EABC Board)

Chairman, PwC Australia; Member of the Global Board, PwC
Director and Treasurer - Melbourne Cricket Club; Director and Chair of Finance Audit and Risk, Breast Cancer Network Australia

Andrew Hunter (EABC Corporate Council)

CEO & Managing Director, Export Finance and Insurance Corporation (*Australian Government*); *former Co-Head, Macquarie Financial Institution Group Australia*

Gavin Jackman (EABC Board)

Executive Global Head Corporate Affairs & Social Responsibility, Orica

Jo Johns (EABC Secretariat)

Director, Programmes & Membership, European Australian Business Council

Graham Kraehe AO (EABC Board)

Chairman, Brambles Industries, Chairman, BlueScope Steel; Director, Djerriwarrh Investments; *former Chairman, National Australia Bank; former Board Member, Reserve Bank of Australia (Australian Government)*

Kevin McCann AM (EABC Corporate Council)

Chairman, Macquarie Group; Director, BlueScope Steel; President NSW, Australian Institute of Company Directors; *former Chairman, Origin Energy, Allens Arthur Robinson; former Chairman, Sydney Harbour Federation Trust (Australian Government)*

Paul McClintock AO (EABC Senior Deputy Chairman)

Chairman, Thales Australia; Chairman, Myer Holdings; Chairman, I-MED Network; Director, St Vincent's Health; *former Chairman, Medibank Private (Australian Government); former Cabinet Secretary (Australian Government)*

Bruce Morgan (EABC Board)

Chairman, Sydney Water; Director, Origin Energy; Director, Caltex; Director, the University of New South Wales Foundation; Director, Redkite; *former Chairman, PwC Australia & Member of the Global Board*

Hugh Morgan AC (EABC Corporate Council)

Principal, First Charnock; Director, Hexima; *former President, Business Council of Australia; former Board Member, Reserve Bank of Australia (Australian Government); former CEO, Western Mining Corporation*

Grant Smith

Senior Managing Director, Macquarie Group; Chief Executive Officer, Macquarie Special Situations Fund

Tamas Uhrin (EABC Secretariat)

Director, Policy & Networks, European Australian Business Council; *former Officer, Department of Foreign Affairs and Trade (Australian Government)*

Carla Zampatti AC (EABC Board)

Executive Chairman, Carla Zampatti Group; Board Member, Australian Multicultural Foundation; Director, Sydney Dance Company; *former Director, Westfield Holdings; former Chairman, SBS Corporation (Australian Government)*

Delegate Biographies

Alastair Walton (Delegation Leader & EABC President) - Executive Chairman, BKK Partners; Chairman, Indochina Gateway Capital



Alastair Walton is a career investment banker and Chairman of BKK Partners, an independent investment bank providing financial and corporate advice to Australian companies and institutions. He is a former Chairman and Managing Director of Goldman Sachs Australia. Prior to joining Goldman Sachs, he worked with Credit Suisse First Boston for 14 years in various cities in Europe and Asia. Alastair has also served as a member of the Australian Financial Services Advisory Council (FSAC), reporting to the Federal Treasurer.

Philip Aiken AM - Chairman, AVEVA; Senior Independent Director, Kazakhmys plc and Essar Energy; Non Executive Director, National Grid plc, Newcrest Mining Limited



Philip Aiken has 40 years' experience in industry and commerce having been, from 1997 to 2006, President of BHP Petroleum and then Group President energy of BHP Billiton. Prior to that he held senior positions with BTR plc (1995 to 1997) and BOC Group (1970 to 1995). Other roles have included Chairman of Robert Walters plc, Senior Adviser for Macquarie Capital Europe, Chairman of the 2004 World Energy Congress and serving on the Boards of the Governor of Guangdong International Council, World Energy Council and Monash Mt Eliza Business School. He is a Director of Essar Energy plc National Grid plc and Newcrest Mining Limited

Angus Armour - Deputy Director General - Industry, Innovation, Hospitality and the Arts, NSW Department of Trade and Investment



Angus Armour was previously the Managing Director of the Export Finance and Insurance Association (EFIC), having joined EFIC in 1993 in project finance. Mr Armour is Trustee of the Committee for Economic Development in Australia (CEDA) and member of its NSW State Council. From 2009 through to 2011 he served as President of the Berne Union, the international association of export credit and investment.

Peter Bond - Chief Executive Officer and Managing Director, Linc Energy Australia



Peter Bond has a successful track record in the coal and mining industries, both in Australia and overseas. His business interests include mineral, mining and associated operations in Australia and South East Asia. Peter was appointed to the Linc Energy Board in October 2004 and it listed on the Australian Securities Exchange in May 2006. He has personally seen the company evolve from a small-cap business into an ASX 200 company, and seen the company grow in talent from a small team to over 400 employees globally. Building on his early engineering background, Peter has gained a unique knowledge and understanding of the coal industry over the course of a diversified career spanning more than 20 years. Peter has experience in the design, installation, commissioning and operation of complex processing plants and projects.

Delegate Biographies

Jillian Broadbent AO (EABC Corporate Council) - Chairman - Clean Energy Finance Corporation



Jillian Broadbent AO has been the Chairman of the Clean Energy Finance Corporation since August 2012. Jillian has had a distinguished career in the banking sector. In 2003, she was made an officer of the Order of Australia for service to economic and financial development in Australia and the community through administrative support for cultural and charitable groups. Ms Broadbent was a member of the Board of the Reserve Bank from 1998 to 2013. She also serves on the board of Woolworths Limited and is the Chancellor of the University of Wollongong. She was a director of ASX Limited (February 2010 to October 2012), Special Broadcasting Corporation (SBS), Qantas Airways Limited, Westfield Property Trusts, Woodside Petroleum Limited and Coca Cola Amatil Limited (1999 - 2010).

Michael Cameron - Chief Executive Officer and Managing Director, GPT Group



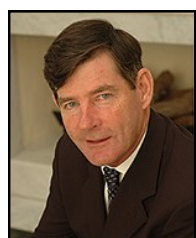
Michael Cameron has over 30 years' experience in Finance and Business, including 10 years with Lend Lease, where he was Group Chief Accountant then Financial Controller for MLC Limited before moving to the US in 1994 in the role of Chief Financial Officer/Director of The Yarmouth Group, Lend Lease's US property business. More recently Michael was Chief Financial Officer then Group Executive of the Retail Bank Division for the Commonwealth Bank of Australia, and Chief Financial Officer of St George Bank. Mr Cameron is a Non-Executive Director of the Great Barrier Reef Foundation and a Non-Executive Director of Suncorp Group Limited and its regulated entities.

Jason Collins (EABC Chief Executive Officer) - Chairman, European Business Organisations Worldwide (EBO)



Jason Collins was appointed Chief Executive Officer of the European Australian Business Council in October 2007. As CEO Jason carries overall responsibility for the delivery of the Council's core programmes, missions, membership and key relationships with Australian and European government agencies, business, industry and policy organisations. In 2010 he was appointed the inaugural Chairman of the European Business Organisations Worldwide, an association of European business organisations and chambers of commerce across five continents.

Robin Crawford - Chairman, GoodStart Early Learning; Director, Centre for Social Impact



Robin Crawford was a founding director of Macquarie Bank and has wide-ranging business experience, including board and chair roles with listed and unlisted companies. Robin has been active in the not-for-profit sector for many years, formerly as a director of the Autistic Children's Association of NSW, Schizophrenia Foundation of Australia, and Clean Up Australia, and currently as a Director of the Centre for Social Impact and the new cancer centre, The Chris O'Brien Lifehouse at RPA. Robin is also Chair of the Social Ventures Australia Leadership Council.

Delegate Biographies

Achim Drescher - Chairman, Columbus Holdings; Director, Maritime Australia, Germanischer Lloyd AG; Director, Sword Securitisation Limited



Achim Drescher served as the Managing Director of Columbus Line Australia Pty Ltd. between 1989 and January 2002, and as Chairman of Columbus Line Australia Pty Limited between January 2002 and 2005. Mr. Drescher served as Non Executive Director of the Sydney Maritime Museum Limited (Australian Heritage Fleet) and served as a Non-Executive Director of Adsteam Marine Ltd. between September 2001 and March 2007. He served as a Non Executive Director of Austal Ltd. between September 1998 and October, 2004. In 1997, Mr. Drescher was awarded the "Cross of the Order of Merit" by the Federal Republic of Germany.

Professor Stephanie Fahey - Partner, Ernst & Young; Board Member, Foreign Affairs Council; Member, National Board of the Australia China Business Council



Stephanie Fahey is Oceania Lead Partner for Education at Ernst & Young in Canberra, leading a team of professionals throughout Australia and New Zealand who work in all areas of education. Previously, Stephanie was Deputy Vice-Chancellor and Vice-President (Global Engagement) of Monash University, responsible for strategy direction for international engagement, communications and student recruitment. Professor Fahey's career has included positions at several Australian universities, most recently as Director of the Research Institute for Asia Pacific and Acting Assistant Pro Vice-Chancellor (International - Asia Pacific) at the University of Sydney.

Bruce Gosper (EABC Board) - Chief Executive Officer, Austrade (Australian Government)



Bruce Gosper is CEO of Austrade, the Australian Government agency responsible for promoting trade, investment and international education, and tourism policy, programs and research. Prior to this Mr Gosper was Deputy Secretary with the Department of Foreign Affairs and Trade from February 2009 until his appointment to Austrade. In that role he was Australia's Senior Trade Policy Official, responsible for all trade negotiations. Mr Gosper was Ambassador to the World Trade Organization (WTO) in Geneva from 2005 until 2009. He was also Chair of the WTO General Council in 2008–09 and Chair of the WTO Dispute Settlement Body in 2007–08. Before joining the Department of Foreign Affairs and Trade, Mr Gosper worked for the Department of Primary Industries and Energy, and served overseas as Minister-Counsellor (Agriculture) at the Australian Embassy in Tokyo (1989–1992).

Hon Nick Greiner AC (EABC Board) - Chairman, Bradken, The Nuance Group, QBE Australia



Nick Greiner was Premier and Treasurer of New South Wales from 1988-1992. Nick is currently Chairman of Bradken, The Nuance Group, QBE Australia and Deputy Chairman of CHAMP Private Equity. He is Chairman of the Advisory Council for Degremont and Senior Advisor and Chairman, Council of Advisors, Rothschild Australia Limited. Nick is a Member of the Board of Governors, Committee for Economic Development of Australia (CEDA). He is also a Trustee of the Sydney Theatre Company Foundation; a member of the Advisory Committee of the Andrew & Renata Kaldor Centre for International Refugee Law; the Advisory Board for the John Grill Centre for Project Leadership; and also the Harvard Business School Asia-Pacific Advisory Board. Nick was the inaugural Chairman of Infrastructure NSW between May 2011 and May 2013.

Delegate Biographies

Peter Grey (EABC Board) - Co-Chair, Corrs Japan Business Group



Peter Grey was Chief Executive Officer of Austrade from 2010 until September 2012. Immediately before joining Austrade, Mr Grey was Australia's Ambassador to the World Trade Organisation in Geneva. He held a number of senior positions with the Department of Foreign Affairs and Trade (DFAT) where he was appointed Deputy Secretary in 1994. As Deputy Secretary, he had responsibility for a wide range of functions with a particular focus on trade policy and negotiations, and bilateral political and economic relations with Asia, Europe and the Americas. Peter Grey is on the Executive of the Australia Japan Business Co-operation Committee (AJBCC), and the Australia China Business Council (ACBC); and the Board of the Council on Australia Latin American Relations (COALAR). Mr Grey was appointed Co-Chair, Corrs Japan Business Group in October 2013.

Michael Happell (EABC Board) - Chairman, PwC Australia



Michael Happell has been a Partner with PwC for over 20 years. He is currently the Global Relationship Partner for BHP Billiton and Chairman of the Australian Firm's Board of Partners. Prior to taking on his current roles, Michael's professional focus was tax law, specifically transfer pricing. He started the Australian Firm's Transfer Pricing practice and was regularly named in the International Tax Review as one of Australia's top tax advisors. He has also been named as a Leading Transfer Pricing Advisor in Euromoney's "Best of the Best" global tax advisors. Michael is a Fellow of the Institute of Chartered Accountants in Australia. Michael is also Director and Treasurer - Melbourne Cricket Club; Director and Chair of Finance, Audit and Risk - Breast Cancer Network Australia; School Council Member and Chair of Risk - Scotch College.

Andrew Hunter (EABC Corporate Council) - Managing Director & Chief Executive Officer, Export Finance & Insurance Corporation



Andrew Hunter has had a career of more than 20 years in financial services. Before joining EFIC, Andrew held senior positions within Macquarie Group Limited. From 2008 to 2010, he was Macquarie Group's London Office Head and Head of Macquarie Group Europe following a move to London in 2003 as head of Macquarie's corporate advisory business. From 2011 to mid 2012, Andrew was Co-Head of Macquarie's Financial Institutions Group in Australia. Andrew originally joined Macquarie as part of the bank's acquisition of Bankers Trust Australia in 1999 and focused on debt financings, including arranging finance for infrastructure assets in Australia. In his 10 years at BT, Andrew worked in Australia and Hong Kong in credit and risk management, structured finance and debt origination.

Gavin Jackman (EABC Board) - Executive Global Head Corporate Affairs & Social Responsibility, Orica



Prior to his current role at Orica, **Gavin Jackman** worked as a Group Executive for Public Affairs at Santos Limited. He also served as Director of Government Affairs for BP Australia and held senior executive roles in the federal government and public service, including senior advisor to a Prime Minister and Chief of Staff to a Federal Cabinet Minister.

Delegate Biographies

Graham Kraehe AO (EABC Board) - Chairman, Brambles, BlueScope Steel; Director, Djerriwarrh Investments



Graham Kraehe was previously Chairman of National Australia Bank and a Director of News Corporation. Mr Kraehe's executive career spanned 30 years as CEO of a number of businesses in the diversified industrial and wine sectors including Pacific BBA and Southcorp. Both businesses had a number of operations in Asia and North America. He is a Member of the Board of Governors of CEDA and a Director of European Australian Business Council. He has had many business and community roles including national President of the Australian Industry Group and Chairman of the Future Directions Forum. In 2003 he was made a member of the Order of Australia for services to industry and the environment.

Kevin McCann AM (EABC Corporate Council) - Chairman, Macquarie Group, National Library Foundation; Director - BlueScope Steel; NSW President and Board Member - Australian Institute of Company Directors (AICD)



Kevin McCann is currently a Director of the United States Studies Centre at the University of Sydney, a Director of Evans and Partners and a Director of Sydney Institute of Marine Science. Mr McCann is a Fellow of the University of Sydney Senate. He is Chairman of the National Library of Australia Foundation, a member of the European Australian Business Council, the Corporate Governance Committee of the Australian Institute of Company Directors, and the Evans and Partners Advisory Board. Mr McCann was a Partner (from 1970 to 2004) and Chairman of Allens Arthur Robinson, a leading firm of Australian lawyers. He was previously Chairman of Origin Energy, Triako Resources, Healthscope, and ING Management, and a Director of BlueScope Steel.

Paul McClintock AO (EABC Board) - Chairman, Thales Australia, Myer Holdings, NSW Ports, I-MED Network; Director, St Vincent's Health, The George Institute for Global Health



Paul McClintock is Chairman of Thales Australia, Myers Holdings Limited, NSW Ports and I-MED Network. He is also a Director of St Vincent's Health Australia Limited and O'Connell Street Associates Pty Limited. From July 2000 to March 2003 he served as the Secretary to Cabinet reporting directly to the Prime Minister. Mr McClintock's former positions include Chairman of Medibank Private, the COAG Reform Council, the Expert Panel of the Low Emissions Technology Demonstration Fund, Intoll Management, Symbion Health, Affinity Health, Ashton Mining, Plutonic Resources and the Woolcock Institute of Medical Research.

Hugh Morgan AC (EABC Corporate Council) - Principal, First Charnock; Director, Hexima



Hugh Morgan is a member of the Lafarge International Advisory Board; an Emeritus Trustee of The Asia Society New York; Chairman Emeritus of the Asia Society AustralAsia Centre; President of the National Gallery of Victoria Foundation and Chairman of the Order of Australia Association Foundation. He is a Director of Hexima. He was a Director of the Board of the Reserve Bank of Australia for 14 years. From 2003–2005 he was President of the Business Council of Australia. He is also immediate Past President of the Australia Japan Business Co-operation Committee and a Past Co-Chair of the Commonwealth Business Council and continuing Emeritus Director. He is a graduate in Law and Commerce from the University of Melbourne and was Chief Executive Officer of WMC Limited from 1986 to 2003. He was a Director of Alcoa of Australia from 1977 to 1998 and a Director of Alcoa Inc from 1998 to 2001.

Delegate Biographies

Bruce Morgan (EABC Board) - Chairman, Sydney Water; Director, Caltex Australia, Origin Energy, the University of NSW Foundation



Bruce Morgan has had a career in professional services, having been a partner with leading global firm PricewaterhouseCoopers (PwC) for over 25 years. He was appointed Chairman of the PwC Board in 2005 and in 2009 was elected as a member of the PwC Global Board. He is a Fellow of the Australian Institute of Company Directors (AICD) and the Institute of Chartered Accountants in Australia.

Grant Smith - Senior Managing Director - CEO Macquarie Special Situations Fund at Macquarie Bank



Grant Smith is an Executive Director in the Macquarie Infrastructure and Real Assets business and joined Macquarie in 1996. Grant is currently Chief Executive Officer of Macquarie Specialised Asset Management Limited and Macquarie Specialised Asset Management 2 Limited (collectively "MSAM"), the Managers of the GIF funds and a range of special managed accounts investing in infrastructure assets. The MSAM-managed funds have A\$1.7bn of funds under management. Grant is also currently Chief Executive Officer of the Macquarie Special Situations Fund after launching the fund with US\$350 million of investor commitments. Grant is also currently Chief Executive Officer of the Macquarie Special Situations Fund, an unlisted global opportunistic vehicle across the full capital structure, which he raised in 2008 with US\$350 million of committed capital. Grant was previously Division Director in Macquarie Capital's Principal Investment Area ("PIA") between 2002 and 2008. During this period, PIA was responsible for the acquisition and disposal of in excess of A\$7 billion in principal investments across the infrastructure, telecommunications, consumer products, financial services, retirement care, technology and media sectors. While in PIA, Grant also provided assistance to then head of Macquarie Capital, Nicholas Moore (now Chief Executive Officer and Managing Director of Macquarie Group) on strategic and corporate matters. Grant's 18 years of experience at Macquarie also includes 5 years as an M&A adviser in Corporate Finance, advising companies across a range of sectors on acquisitions, takeovers, divestments and strategic issues. Prior to Macquarie, Grant worked for a short period at international law firm Mallesons Stephen Jaques.

Delegate Biographies

Carla Zampatti AC (EABC Board): Executive Chairman - Carla Zampatti Group; Board Member - Australian Multicultural Foundation, Sydney Dance Company



Carla Zampatti is Executive Chairman of Carla Zampatti Pty Ltd, she is also a Trustee of the Sydney Theatre Company Foundation Trust, a Member of the Board of the Australian Multicultural Foundation, and a Director of the Sydney Dance Company. Carla Zampatti is a former director of several boards including Westfield Holdings and McDonalds Australia, and is former Chairman of the SBS Corporation. Over the years, she has continually expanded her retail network to create a chain of 32 Carla Zampatti boutiques and concept stores across Australia. Today her clothes are a distinctive part of the modern Australian lifestyle. An Honorary Doctorate of Letters from the University of Western Sydney was awarded to Carla in 1999 for outstanding service to the University as a member of its Board of Governors. Carla has been recognised with a number of Australian and international awards for achievement and excellence, including Bulletin/Qantas Businesswoman of the Year, and in 1994 the fashion industry of Australia named her Designer of the Year. In 2004, the Italian government appointed Carla Commendatore (Commander) in the Order of Merit of the Italian Republic. In January 2005, Carla was honoured by Australia Post, and named a '2005 Australia Post Australian Legend'. This Award is announced annually in the lead - up to Australia Day, and the recipients of this Award, are individually featured on a postage stamp. Already being a Member of the Order of Australia (AM) Carla was appointed Companion of the Order of Australia (AC) as part of The Queen's Birthday Honours in June 2009. This honour recognises Carla's contributions to fashion and business, as well as being a role model for women.

Company & Organisational Profiles

ANU Centre for European Studies

ANUCES is an initiative involving four ANU Colleges (Arts and Social Sciences, Law, Business and Economics and Asia and the Pacific). It focuses the talents of hundreds of researchers, teachers and students working on Europe on a single site. Its purpose is to create synergies, promote interdisciplinary dialogue, and generate collaborative research projects at home and abroad.

As part of an international alliance of research Universities the ANU has close links with a number of the leading Universities in Europe and many of its individual scholars study Europe, often working in collaboration with those at European universities

The ANU Centre for European Studies takes over the role formerly played by the National Europe Centre. It is funded jointly by the ANU and the European Commission

Austrade

The Australian Trade Commission – Austrade – is the Australian Government's trade and investment development agency, helping Australian businesses of all sizes, across all sectors, to succeed in international trade and investment.

Operating through a global network of offices in more than 100 locations in over 55 countries, Austrade offers practical advice, market intelligence and ongoing support to Australian business. The agency's role is to advance Australia's international trade and investment interests by providing information, advice and services, operating at national, industry and business levels.

At the national level Austrade shares global commercial insights with other areas of government. At the industry/sector level, the agency works closely with business, industry and governments, and at the individual enterprise level delivers services, programs and initiatives to help Australian businesses and attract foreign investment.

AVEVA

AVEVA has been the world's leading engineering software provider to the plant, power and marine industries for over 45 years. This success has been achieved through continual and visionary technical innovation, and by working in close partnership with many of the world's leading engineering companies.

AVEVA's unrivalled experience and knowledge of the industries it serves has allowed it to innovate in a way that exploits new technologies for its products, whilst protecting its customers' investment in their data and legacy applications.

BKK Partners

BKK Partners is an Australian firm providing independent financial and corporate advisory services to corporations and governments in the Asia Pacific region. The firm has offices in Sydney and Melbourne and was established by Alastair Walton and Andrew Stuart with a highly experienced team of former partners and managing directors of Goldman Sachs JB Were.

Company & Organisational Profiles

Bluescope

Bluescope's heritage traces back to 1915. Since that time the steel industry has been an essential part of Australia and its economy. The history of Bluescope has always been in steelmaking - but the future lies in selling Australian innovation, technology and expertise to the booming Asian and global growth markets.

BlueScope's business has been built on the strength of global partnerships, global networks and global brands. Bluescope's successful global partnerships have allowed prosperity in widely diverse markets. They have established successful joint ventures in India, Saudi Arabia, North America and Japan.

Equally important are successful partnerships with customers. Many of Bluescope's customers are Fortune 500 companies. Bluescope help them realise significant savings in the total cost of their buildings by reducing construction schedules.

Global networks are another great BlueScope strength, with more than 100 facilities in 17 countries, employing over 16,000 people serving thousands of customers.

Bradken

Bradken uses its years of experience to develop innovative products for the mining, freight rail, steel making, smelting, transport, cement, oil & gas, power generation and sugar industries.

As a leading heavy engineering company, Bradken can manufacture fully machined cast iron and steel products from a mass of 1 kg to over 25 tonne for Industrial Markets to meet the needs of its customers. Bradken employs over 4,300 people globally and operates 27 manufacturing and service facilities throughout Australia, New Zealand, the United States of America, Canada, China and the United Kingdom.

To ensure all customers have access to regional expertise of the very highest calibre, Bradken employs experienced sales and service teams, complemented by in-house product development Groups, offering customers high quality products, local service and technical support. This in turn promotes a culture of continuous improvement and personal development.

Bradken's Management Systems which has been recognized by SAI Global for its excellence in continuous improvement is based on the International Quality System Standard, ISO 9001:2008.

Bradken has a long and proud history that started with true entrepreneurial spirit and a dedicated commitment by its founders over 85 years ago. Today, Bradken stands as a leading manufacturing company with sales over AU\$1 billion and is a publicly listed company on the Australian Stock Exchange.

Company & Organisational Profiles

Business Council of Australia

A unique national institution, the Business Council of Australia (BCA) provides a forum for Australian business leaders to contribute directly to public policy debates. We have helped to initiate and shape the key economic and business reform debates that have underpinned Australia's economic resurgence.

The Business Council of Australia (BCA) is an association of CEOs of 100 of Australia's leading corporations, which together have a combined national workforce of almost one million people. Members represent a range of sectors including mining, retail, manufacturing, infrastructure, information technology, financial services and banking, energy, professional services, transport and telecommunications.

The BCA was established in 1983 to provide a forum for Australian business leadership to contribute directly to public policy debates in order to build a strong economy, a more prosperous society and ensure Australia remains the best place in which to live, to learn, to work and do business.

The BCA was established in 1983 to provide a forum for Australian business leadership to contribute directly to public policy debates in order to build a strong economy, a more prosperous society and ensure Australia remains the best place in which to live, to learn, to work and do business.

Caltex

Caltex is the leading transport fuel supplier and convenience retailer in the country, and the only integrated oil refining and marketing company listed on the Australian Securities Exchange.

Caltex buys their crude oil and refined products on the international market, and sourced some 72 million barrels of crude and refinery feedstocks in 2008.

Caltex is currently Australia's leading oil refiner. Combined production at Caltex Kurnell refinery in Sydney, and Lytton refinery in Brisbane comprises roughly 50 percent petrol, 30 percent diesel and 15 percent jet fuel. The remainder of the production consists of fuel oil, waxes and lubricants, bitumen, sulphur, LPG and other gasses.

Caltex Marketing encompasses a range of activities from retail service stations operations to equity and non-equity resellers and direct sales to corporate customers. Caltex Star Mart, StarCard, StarCash, Vortex Premium, Bio E10 Unleaded, Havoline and Delo are leading sub-brands, each with substantial and increasing market shares in their respective categories.

Company & Organisational Profiles

Carla Zampatti Group

Born in Lovero, Italy, Carla settled with her family in Australia in 1950. In 1965, she produced her first small collection for Zampatti Pty Limited, followed two years later by a national launch, and in 1970, by the establishment of Carla Zampatti Limited. Carla opened her first boutique in 1972 in Surry Hills, Sydney Australia. Over the next 3 years the Mosman, Double Bay and Elizabeth Street Sydney boutiques were opened, growing the Carla Zampatti Pty Ltd company to create a chain of 30 Carla Zampatti boutiques and concept stores across Australia. With the growth of the label, Zampatti moved into David Jones in 1990 and Myer stores in 1992.

In partnership with Ford Australia, Carla was asked to redesign a car especially for the women's market. Her first Laser, produced in 1985, was followed two years later with a collection of Lasers and Meteors.

Zampatti has been recognised with a number of Australian and international awards for achievement and excellence. She is a Companion of the Order of Australia (AC) was a Bulletin/Qantas Businesswoman of the Year, and in 1994 the fashion industry of Australia named her Designer of the Year. In 2004, the Italian government appointed Zampatti Commendatore (Commander) in the Order of Merit of the Italian Republic.

In January 2005, Zampatti was honoured by Australia Post, and named a '2005 Australia Post Australian Legend'. This Award is announced annually in the lead-up to Australia Day, and the recipients of this Award, are individually featured on a postage stamp. Carla later designed the new Australia Post corporate wear, launched in October 2007.

Brambles

Headquartered in Australia, Brambles Limited is the world's leading provider of pallet and container pooling solutions, through the CHEP and IFCO brands, and provides information management solutions through the Recall brand. Brambles is a leading global provider of support services, employing more than 17,000 people in 54 countries.

CHEP is the global leader in pallet and container pooling services serving many of the world's largest companies.

CHEP issues, collects, conditions and reissues more than 300 million pallets and containers from a global network of service centers, helping manufacturers and growers transport their products to distributors and retailers. Combining superior technology, decades of experience and an unmatched asset base, CHEP handles pallet and container supply chain logistics for customers in the consumer goods, produce, meat, home improvement, beverage, raw materials, petro-chemical and automotive industries.

Corrs Chambers Westgarth

Corrs Chambers Westgarth is a world class law firm committed to driving Australia's competitiveness and its economic engagement with Asia.

With offices in Sydney, Melbourne, Brisbane, and Perth as well as strong partnering relationships globally and throughout the Asia Pacific region, Corrs are ideally placed to support clients whose businesses extend internationally and nationally.

Corrs lawyers are considered to be world class in their fields. They also have a reputation for developing talent to deliver legal and commercial excellence. Corrs have a strong history spanning more than 150 years.

Company & Organisational Profiles

Ernst & Young

Ernst & Young (known as EY) is a multinational professional services firm headquartered in London, United Kingdom. It was the third largest professional services firm in the world by aggregated revenue in 2012.

The organization operates as a network of member firms which are separate legal entities in individual countries. It has 175,000 employees and more than 700 offices in over 150 countries. It provides assurance (including financial audit), tax, consulting and advisory services to companies.

The firm dates back to 1849 with the founding of Harding & Pulein in England.

European Business Organisations (EBO) Worldwide

The European Business Organisation (EBO) Network was created between representatives of EU business associations in non-EU countries and specific interest groups from the European Commission.

The main objective of this group is to promote exchanges of views between these associations and their host countries and to establish closer relationships between the Commission services and these organisations, raise awareness on EU policy priorities and activities and improve the basis for further development and implementation of EU policies.

The EBO Network which extends in more than 20 countries over 3 continents (Asia-Pacific, Europe and the Americas) aims at providing a lobbying, information and networking platform for European businesses Worldwide. The EBO network is also involved in common projects, such as Asia IPR project and EBO capacity-building in Market information Dissemination.

Export Finance & Insurance Corporation

Export Finance and Insurance Corporation (EFIC) is the Australian Government's export credit agency, established to support the growth of Australian businesses internationally.

EFIC provides finance and insurance solutions to help Australian exporters overcome the financial barriers they face when growing their business overseas.

EFIC helps successful businesses to win, finance and protect export trade or overseas investments where their bank is unable to provide all the support they need.

First Charnock

First Charnock Pty Ltd is the Morgan family private company managing investments in farming, securities and venture capital.

Company & Organisational Profiles

GoodStart

GoodStart Childcare Limited (GoodStart) is a 'not for profit' company which has been established to operate 668 ABC Learning Centres. These services continue to operate under the ABC Learning Centres Brand.

The founding partners of GoodStart include the respected charities: Social Ventures Australia; Mission Australia; the Benevolent Society; and the Brotherhood of St Laurence.

As a 'not for profit' company any surplus funds are reinvested into the centres and into the social purpose programs designed to improve outcomes for all Australian children and their families.

The GPT Group

Listed on the Australian Stock Exchange since 1971 the GPT Group is today one of Australia's largest diversified listed property groups. The Group has a substantial investor base, with more than 39,000 investors, is one of the top 50 stocks by market capitalisation and has \$15.2 billion of assets under management.

GPT's purpose is to maximise the financial potential of Australian property with solutions that fulfil the aspirations of our investors, tenants and communities.

Hexima Limited

Hexima is an ag-biotech company actively engaged in the research and development of technology for the genetic modification of crops, primarily to enhance their resistance to insects and fungal pathogens.

Hexima was formed in 1998, following the discovery by its founding scientists, Professor Adrienne Clarke, Professor Marilyn Anderson, Dr Robyn Heath and Dr Angela Atkinson at The University of Melbourne, of certain molecules involved in the protection of the female stigma of plants, from insect predation and fungal infection. The intellectual property associated with the genetic information relating to insect resistance was protected through the patent system. In 2001, Hexima acquired the intellectual property portfolio of The University of Melbourne relating to this technology.

Hexima continued to develop the technology funded via a combination of equity funding from a small group of private investors and grant monies from both the Commonwealth and Queensland Governments. In 2007, the company raised \$40M through an Initial Public Offering and listed on the Australian Stock Exchange (ASX).

Infrastructure NSW

Infrastructure NSW is a statutory body with responsibility for coordinating and managing infrastructure delivery across NSW. Infrastructure NSW is tasked with the delivery of a cohesive, integrated 20-year State Infrastructure Strategy and will also oversee best practice infrastructure policies, standards and procedures. Infrastructure NSW is oversighted by a Board with an Independent Chair appointed from outside government.

Company & Organisational Profiles

Linc Energy

Linc Energy is a diversified energy company with a significant portfolio of conventional and unconventional oil, gas and coal assets and proven UCG technology ready for commercialisation.

The Company has operating control of high quality, low risk, oil levered production with significant near-term upside potential from assets currently under development and exploration.

Linc Energy is also a first-mover and world-leader in Underground Coal Gasification technology, being the only company in the world to have demonstrated the ability to produce diesel and jet fuel from UCG feedstock.

The Company's Coal business provides an avenue to unlock value through asset development and intellectual property rights to its Partial Block Extraction technology, and a contracted royalty stream from the Carmichael coal project provides stable, medium-term cash flow for Linc Energy.

Macquarie Group

Macquarie Group is a global provider of banking, financial, advisory, investment and funds management services.

Macquarie's main business focus is making returns by providing a diversified range of services to clients. Macquarie acts on behalf of institutional, corporate and retail clients and counterparties around the world. We have expertise in specific industries, including resources and commodities, energy, financial institutions, infrastructure and real estate.

Macquarie Group Limited is listed in Australia (ASX:MQG; ADR:MQBKY) and is regulated by APRA, the Australian banking regulator, as the owner of Macquarie Bank Limited, an authorised deposit taker. Macquarie also owns a bank in the UK, Macquarie Bank International Limited, which is regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Macquarie's activities are subject to scrutiny by other regulatory agencies around the world.

Macquarie's management approach fosters an entrepreneurial culture among staff. Strong prudential management is fundamental to this approach. Robust risk management practices are embedded in business unit management with central oversight of credit, market, funding, compliance and operational risk. These, together with a strong and committed team, are key drivers of Macquarie's success.

Founded in 1969, Macquarie now employs more than 13,900 people in 28 countries. At 31 March 2014, Macquarie had assets under management of \$A426.9 billion.

Medibank

Medibank is Australia's largest private health services and insurance group.

Brands of Medibank Private and ahm cover almost 3.4 million people, with significant membership in every state and territory. Medibank Private offers health insurance to all Australians, as well as catering for overseas students and visitors, and Medibank's Members' Choice Network of health care providers extends across the country.

Company & Organisational Profiles

Monash University

Established in Melbourne in 1958, Monash is Australia's most internationalised university. It has eight campuses including one in Malaysia and one in South Africa, and a centre in Prato, Italy. An energetic and dynamic university, Monash is committed to quality education and research.

Through collaborative research, student exchange programs and an ever-growing Alumni network, Monash has links with people and organisations throughout Asia, Europe, the Americas, Africa and the Middle East.

Myer

Myer is Australia's largest department store group and has been synonymous with style and fashion for over 100 years. Generating total sales of over \$3.1 billion in FY2013, Myer has a valuable footprint of 66 stores in prime retail locations across Australia that is complemented by a well-recognised brand and supported by recently enhanced online, digital and mobile platforms. This combination sets the platform for a leading omni-channel experience for their customers.

Myer are focused on providing inspiration to everyone, including customers, their 12,500 team members, their 54,000 shareholders, their 1,200 suppliers globally and the many communities they engage with. Myer is a significant employer and has a long history of philanthropy and local community engagement.

The Myer merchandise offer includes 11 core product categories: Womenswear; Menswear; Miss Shop (Youth); Childrenswear; Intimate apparel; Beauty, fragrance and cosmetics; Homewares; Electrical goods; Toys; Footwear, handbags and accessories; and General merchandise.

NSW Department of Trade and Investment

The NSW Department of Trade and Investment, Regional Infrastructure and Services drives sustainable economic growth in NSW. It unites the key NSW Government economic development agencies, offices and authorities to provide maximum benefit to the state. NSW Trade & Investment strives for a strong customer service culture in all areas of our service delivery.

NSW Trade & Investment is the lead economic development agency in New South Wales, Australia responsible for driving sustainable economic growth across the state. They achieve results by collaborating with and supporting businesses, industries and communities to advance investment, trade, innovation, productivity and regional growth across all sectors. Their purpose is to develop a competitive and sustainable NSW economy built on resilient communities.

NSW Ports

NSW Ports manages and develops Port Botany and Port Kembla, under 99-year leases from the NSW Government. Port Botany and Port Kembla are essential infrastructure assets which serve as the primary import and export gateways to New South Wales (NSW), Australia's largest economy and home to approximately one third of the nation's population. As NSW's largest container handling facility, Port Botany serves a vital role in the economy of Sydney and NSW. Port Kembla, located in Wollongong approximately 90 kms south of Sydney, is the country's largest vehicle import facility, and serves as a key export facility for coal and other bulk products.

Company & Organisational Profiles

Nuance Group

With operations on four continents and over ninety years experience of serving the travelling customer, Nuance is the world's top airport retailer. It's a position they aim to retain, through growing portfolio of stores that are carefully tailored to travelers' needs, provide customers with the products they desire and enable airport partners to create their own unique travel shopping environment.

With operations on four continents and over ninety years experience of serving the travelling customer, it's hardly surprising that Nuance is the world's top airport retailer. It's a position we aim to retain, through our growing portfolio of stores that are carefully tailored to travelers' needs, provide customers with the products they desire and enable our airport partners to create their own unique travel shopping environment.

Orica

Orica is the largest provider of commercial explosives and blasting systems to the mining and infrastructure markets, the global leader in the provision of ground support in mining and tunnelling, and the leading supplier of sodium cyanide for gold extraction.

Orica also supplies general chemicals across a diverse range of markets, including agriculture, building and construction, food and beverage, pharmaceutical and personal care, plastics, pulp and paper and water treatment industries.

Orica has a strong portfolio of manufacturing and distribution assets strategically located across Australia Pacific, Asia, EMEA, Latin America and North America which enables us to provide valuable supply chain capabilities for our customers.

An Australian company with a global footprint, Orica has a diverse workforce of over 14,500 people, with operations in more than 50 countries and customers in more than 100.

Orica's strategic positioning within the mining sector allows us to maintain stability through continued global economic uncertainty. The mining and processing segments of the commodities value chain on which Orica focuses are largely influenced by production volumes that demonstrate low volatility, even during times of economic slow-down.

Origin Energy

Origin is the leading Australian integrated energy company. Being integrated, Origin has diverse operations spanning across the energy supply chain; from gas exploration and production to power generation and energy retailing. In Australia, Origin has 4.3 million customer accounts and is the largest energy retailer. Origin also has significant power generation capacity and is responsible for around 13 per cent of Australia's electricity generation.

Through a 37.5 per cent interest in Australia Pacific LNG, Origin is developing Australia's largest coal seam gas (CSG) to liquefied natural gas (LNG) project. Located in Queensland and based on Australia's largest CSG reserves and resources, Australia Pacific LNG will play an important role in delivering cleaner sources of energy to Asia. Origin has a strong focus on ensuring the sustainability of its operations, is the largest green energy retailer in Australia and has significant investments in renewable energy technologies.

Listed on the Australian Securities Exchange in the S&P/ASX20, Origin employs approximately 6,000 people and has a long history of operating in Australia.

Company & Organisational Profiles

PwC Australia

PwC provides industry-focused assurance, tax and advisory services for public and private clients in Corporate Accountability, Risk Management, Structuring and Mergers and Acquisitions, Performance and Process Improvement.

PwC Australia has 140 years of experience in assurance, tax and advisory services. and provides services to 90 of the ASX top 100 listed companies and 704 companies of the IBIS top 1,000 - including many federal and state government agencies. PwC employs over 6,000 people in eight cities around Australia. PwC's Australia total revenue was \$1.42 billion, representing growth of 1 per cent on FY08.

PwC has offices in Austria, Belgium, Channel Islands, Cyprus, Denmark, Finland, France, Germany, Gibraltar, Greece, Iceland, Ireland, Isle of Man, Italy, Luxembourg, Malta, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, Turkey and United Kingdom.

QBE

QBE Australia is a division of the QBE Insurance Group, one of the world's top 20 general insurance and reinsurance companies, with operations in all the key insurance markets. QBE is listed on the Australian Securities Exchange and is headquartered in Sydney. We employ more than 17,000 people in 43 countries. In Australia, QBE provides localised services from more than 30 offices spanning each state and territory. QBE was named General Insurer of the Year by the National Insurance Brokers Association (NIBA) from 2002-2012. This is arguably the industry's highest accolade.

Sydney Water Corporation

Sydney Water Corporation is a State-owned corporation which provides drinking water, recycled water, wastewater services and some stormwater services to more than four million people in Sydney, the Illawarra and the Blue Mountains. Sydney Water is Australia's largest water utility with 3,000 staff and an area of operations covering 12,700 km². Sydney Water is a world leader in an industry that is as essential to our community as the water it delivers.

Thales Australia

Thales in Australia is part of a leading international electronics and systems group serving the defence, aerospace and space, security, and transport markets in Australia and throughout the world. Thales traces its origins in Australia back to the 1890s and is a premier provider of systems, products and services in both commercial and defence areas. Thales expertise ranges across protected mobility vehicles and integrated communications solutions for defence through to security solutions and systems integration for the commercial sector.

Thales is also one of Australia's leaders in research and development with strong affiliations with the Defence Science and Technology Organisation (DSTO) and the Commonwealth Scientific and Industrial Research Organisation (CSIRO) and leading tertiary institutions.

Thales manufactures the Austeyr - the Australian Army's main rifle. The Thales world-leading EUROCAT air traffic management system was developed in Melbourne, and is used in numerous countries around the world.

European
Australian
Business
Council